



ISAR QURESHI

An astute and result oriented Certified Master Trainer and Credentialed coach with over 25 years of experience in the space of Organizational Leadership & Management, Sales & Strategy, Speakerships & Presentations along with Pro bono initiatives for societal development | Extensive knowledge and understanding of a wide range of training methodologies, techniques and formats | Expertise in facilitating/coaching executives and decision-makers using interactive discussions and "hands-on" approaches | Formats Used- one on one connects, small group meetings, classroom trainings, large audience talks, social media & live online tools | Expertise in Content Development, Leadership, Team Building Programs, OBLs, MDPs, EDPs and Book Reviewing |

Accomplishments : Won Global Top Trainer award winner at Atlanta-2014, Tokyo 2016, Orlando 2018, and Taiwan 2019 | Won APAC Top Trainer Twice - 2012 and 2013 | Winner Top 100 Coaching Leaders Award 2023 |

LEADERSHIP & MANAGEMENT

Mastery in Leadership Training

The spread ranges from self management, people skills, business skills, communication techniques and accountability mechanisms for independent contributors and people managers at all levels.

SALES & STRATEGY

Mastery in Sales Training

This area focuses right from frontline to strategic sales for individual and professional sales managers. A wide variety of sales techniques and sector specific case studies create the best possible environment for the learner.

SPEAKERSHIPS & PRESENTATIONS

Mastery in Presentation Skills & Speakerships

This subject focuses at training on presentation and public speaking mastery to individuals and small group audiences. Speakerships are offered for large group audiences on topics of needs.

TRAINING EXCELLENCE

Renowned in Training Fraternity worldwide

A comprehensive three day Train the Trainer workshop transforms a good speaker into an exceptional Trainer. Candidates are chosen only on the basis of a personal interview.

EXECUTIVE COACHING

Personalized Coaching with a Hybrid Mentoring Model

A time spaced Drona Model of coaching based on Will and Need. Time tested since the time of the ancient Gurukul methods, this initiative is also a part of the Startup India Project with ITG.

ORGANIZATIONAL CONSULTING

Vision, Mission, Values and Resource Alignment

Leading a team of highly qualified and experienced industry veterans in building a corporate culture, suggesting strategies, tactical alignment, quality improvement and course correction.

EDUCATION

MBA-Marketing at Pune University
MBA- Materials Management at Pune University
Organizational Leadership MDP at University of Central Missouri
High Impact Sales Management MDP at University of Central Missouri
PhD Scholar at Centurion University

CERTIFICATIONS

7 Master Trainer Certifications
NLP Master Practitioner
Transactional Analysis-101
Agile Team Facilitator & Coach
Certified Scrum Master
Certified Design Thinking Practitioner
Lean Six Sigma Black Belt
Lean Six Sigma Master Black Belt
Licenced-MBTI/Hogan/Belbin/DiSC/Strong
Licenced- EQ i-2.0/ EQ 360
GMA- ACSTH/ACTP
CTT- Level 3
ICF-Professional Certified Coach

GEOGRAPHIC SPREAD

AMEA region and the US

OFFICE COORDINATES

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